

CASE STUDY

Pramand LLC



Scaling Beyond QuickBooks: Pramand's NetSuite Transformation

Pramand needed a robust ERP solution to replace QuickBooks and support its expansion into commercial operations. By implementing NetSuite, they achieved automation, seamless financial integration, and improved manufacturing tracking, setting a strong foundation for future growth.

Company Name: Pramand LLC

Location(s):

- Bedford, MA

Industry: Medical Device

SuiteSuccess Edition: Manufacturing Standard

NetSuite Subscription Duration (Months): 60

Add-on NetSuite Modules:

- None

User License Count - General Access:

- 10

User License Count - Employee Center:

- 4 (5-packs)

Customizations (Workflows, Integrations,
Custom Solutions, PDFs):

- Purchase Approval Workflow
- Vendor Bill Approval Workflow
- PDF Customization

Third Party Solutions / Connectors:

- Bill.com
- BREX

Project Start: December 4, 2023

Go-Live Date: April 1, 2024

► Why did they decide to implement NetSuite?

Pramand was exploring a new ERP solution as they had outgrown QuickBooks. They had plans to launch commercial operations in the next 6–12 months which necessitated a true ERP solution that offered the features, flexibility, and scalability to enable their growth and meet their goals. They knew that QuickBooks was not the right solution for them, as it simply lacked the accounting, manufacturing, and sales capabilities they needed, so they decided to go with NetSuite. The phase 1 implementation focused on the implementation of core NetSuite financials and manufacturing functionality, which set the stage for being able to readily transition to implementing more features in subsequent phases to align with quickly ramping up commercial operations.

► Initial Goals and Objectives of the Project

- Create an integrated solution for their 3 business and utilize Intercompany functionality
- Have a system that allows for Inventory tracking and Bills of Material for manufacturing
- A single system of truth for all entities



► Goals and Objectives Achieved

- Went live within the expected timeline
- Reduced manual data processing with increased automation
- Seamless integration of financials, inventory and manufacturing
- Better financial reporting

I'm thrilled with how smoothly we completed our NetSuite implementation. The team's dedication and attention to detail made all the difference. At every step, I felt we had a partner equally committed to our success, which meant a lot to our small internal group.

Jessica Ray
Controller
Pramand LLC